

Faculty and Student Publications

Student names in **bold**; faculty names in *italics*

In press

Barron, L. G., and *Sackett, P. R.* (in press). Asian self-ratings of performance: Modesty bias in a broader context. *Human Performance*.

Connelly, B. S., & *Ones, D. S.*, & (in press). The Personality of Corruption: A National-Level Analysis. *Cross-Cultural Research*.

Dilchert, S., & *Ones, D. S.* (in press). Personality and extrinsic career success: Predicting managerial salary at different organizational levels. *Zeitschrift für Personalpsychologie* (German—Personnel Psychology).

Hardison, C. M., and *Sackett, P. R.* (in press). Use of writing samples on standardized tests: Susceptibility to rule-based coaching and the resulting effects on score improvement. *Applied Measurement in Education*.

Jackson-Foldes, H. L., **Duehr, E. E.**, *Ones, D. S.*, (in press). Group Differences in Personality: Meta-Analyses Comparing Five U.S. Racial Groups. *Personnel Psychology*.

Kuncel, N. R. & **Kiger, T.** (in press). Aptitude. In N. J. Salkind (Ed.), *Encyclopedia of Educational Psychology*. Thousand Oaks, CA: Sage.

Kuncel, N. R., & **Borneman, M.** (in press). Achievement Test. In the *Cambridge Dictionary of Psychology*. Cambridge, UK: Cambridge University Press.

Kuncel, N. R., & **Borneman, M.** (in press). Job Analysis. In the *Cambridge Dictionary of Psychology*. Cambridge, UK: Cambridge University Press.

Kuncel, N. R., **Cooper, S. R.** (in press). Ability Test. In the *Cambridge Dictionary of Psychology*. Cambridge, UK: Cambridge University Press.

Kuncel, N. R., & **Klieger, D. M.** (in press). Aptitude. In the *Cambridge Dictionary of Psychology*. Cambridge, UK: Cambridge University Press.

Kuncel, N. R., & **Klieger, D. M.** (in press). Aptitude Test. In the *Cambridge Dictionary of Psychology*. Cambridge, UK: Cambridge University Press.

Thomas, L. L., *Kuncel, N. R.*, & Crede, M. (in press). Non-cognitive predictors of academic performance: The case of the Non-Cognitive Questionnaire (NCQ). *Educational and Psychological Measurement*.

Ones, D. S., & Dilchert, S., Viswesvaran, C., & Judge, T. A. (in press). In support of personality assessment in organizational settings. *Personnel Psychology*, 112.

Ones, D. S. & Sinangil, H.K. (in press). Personality predictors of expatriate job performance: The Big Five and Compound Traits. *International Journal of Selection and Assessment*.

Ones, D. S. & Viswesvaran, C. (in press). Customer Service Scales: Criterion-Related, Construct, and Incremental Validity Evidence. In J. Deller (Ed.), *Research Contributions to Personality at Work*.

Roberts, B. W., **Kunzel, N. R.**, Shiner, R., Caspi, A., & Goldberg, L. R. (in press). The comparative predictive validity of personality traits, SES, and cognitive ability. *Perspectives on Psychological Science*.

Sackett, P. R. (in press). Integrity testing for personnel selection: The role of research methods. In M. Gernsbacher, D. Pew, and L. Hough (Eds.) *Psychology and the real world: Essays illustrating fundamental contributions to society*.

Sackett, P. R., Borneman, M., and Connelly, B. S. (in press). High stakes testing in education and employment: Evaluating common criticisms regarding validity and fairness. *American Psychologist*.

Sackett, P. R., and Lievens, F. (in press). Personnel selection. In S. T. Fiske, A. E. Kazdin, and D. L. Schacter (Eds.) *Annual Review of Psychology*. Palo Alto, CA: Annual Reviews.

Vinson, G.A., **Ones, D. S., & Connelly, B. S.,** & (in press). An Examination of the Attraction Element of Attraction-Selection-Attrition (ASA) Theory in a Field Sample. In J. Deller (Ed.), *Research Contributions to Personality at Work*.

Woo, S.E., Harms, P.D., & **Kunzel, N. R.** (in press). Measuring personality-intelligence integrated: Typical intellectual engagement, need for cognition, and openness. *Personality and Individual Differences*.

2007

Berry, C. M., Ones, D. S., and Sackett P.R. (2007). Interpersonal deviance, organizational deviance, and their common correlates: A review and meta-analysis. *Journal of Applied Psychology*. 92, 410-424.

Berry, C. M., Page, R., and Sackett. P. R. (2007). The effects of self-deceptive enhancement on personality-job performance relationships. *International Journal of Selection and Assessment*, 15, 94-109.

Berry, C. M., Sackett, P. R., and Landers, R. (2007). Revisiting interview-cognitive ability relationships: Attending to specific range restriction mechanisms in meta-analysis. *Personnel Psychology*, *60*, 837-874.

Berry, C. M., Sackett, P. R., and Wiemann, S. A. (2007). A review of recent developments in integrity test research. *Personnel Psychology*, *60*, 270-301.

Connelly, B. S., & Ones, D. S. (2007). National corruption, national personality, and national culture. *Psihologia Resulselor Umame (Romanian journal)*, *5*, 14-29.

DeCorte, W., Lievens, F., and **Sackett, P. R.** (2007). Combining predictors to achieve optimal trade-offs between selection quality and adverse impact. *Journal of Applied Psychology*, *92*, 1380-1393.

Dilchert, S., Ones, D. S., Davis, R. D., & Rostow, C. D. (2007). Cognitive ability predicts objectively measured counterproductive work behaviors. *Journal of Applied Psychology*, *92*, 616-627.

Ellingson, J. E., **Sackett, P. R.**, and **Connelly, B. S.** (2007). Personality assessment across selection and development contexts: Insight into response distortion. *Journal of Applied Psychology*, *92*, 386-395.

Jackson, H. L., & Ones, D. S. (2007). Counterproductive leader behaviors. In S. Werner (Ed.), *Current issues in North American HRM*. Routledge.

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Kuncel, N. R., Crede, M., & Thomas, L. L. (2007). A comprehensive meta-analysis of the predictive validity of the Graduate Management Admission Test (GMAT) and undergraduate grade point average (UGPA). *Academy of Management Learning and Education*, *6*, 51-68

Kuncel, N. R. & Hezlett, S. A. (2007). Standardized tests predict graduate student's success. *Science*, *315*, 1080-1081.

Kuncel, N. R. & Hezlett, S. A. (2007). The utility of standardized tests. *Science*, *316*, 1696-1697.

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Lievens, F., and *Sackett, P. R.* (2007). Multidimensional predictors in high-stakes testing: Issues and strategies with creating alternate forms. *Journal of Applied Psychology*, *92*, 1043-1055.

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Sackett, P. R. (2007). Revisiting the origins of the typical-maximum performance distinction. *Human Performance*, *20*, 179-185.

Sackett, P. R., Lievens, F., **Berry, C. M.**, and **Landers, R. N.** (2007). A cautionary note on the effects of range restriction on interpredictor correlations. *Journal of Applied Psychology*. *92*, 538-544.

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Ones, D. S., & Viswesvaran, C. (2007). Labor market influences on personality scale scores among job applicants: Four field studies in personnel selection settings. *Zeitschrift für Personalpsychologie*, *6*, 71-84 (German—Personnel Psychology).

Vinson, G. A, **Connelly, B. S.**, & *Ones, D. S.* (2007). Relationships between personality and organization switching: Implications for utility estimates. *International Journal of Selection and Assessment*, *15*, 118-133.

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